

JOSEPH UNO, CCP, LEED AP BD+C

40+ years in the Hawaii Construction Industry.

J. Uno & Associates is celebrating its 30th Anniversary this year.

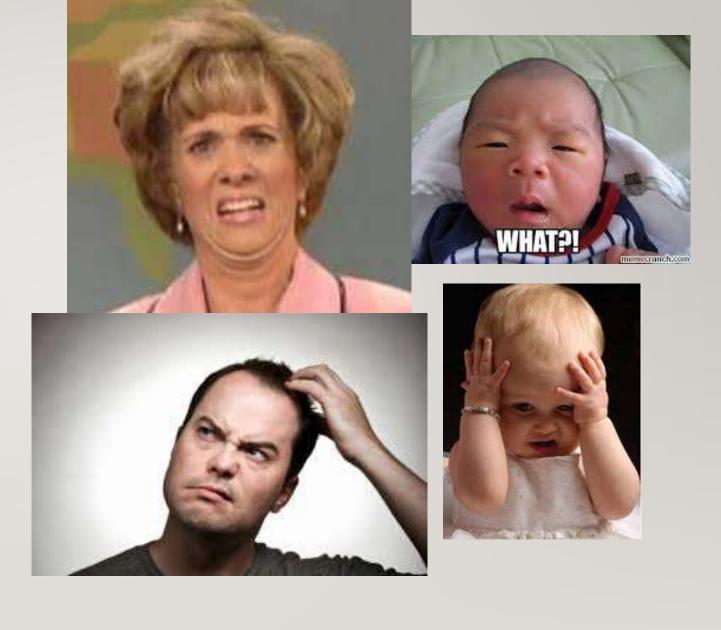
I attained my Certified Cost Professional (CCP) from the Association for the Advancement of Cost Engineering (AACE) in 2016.





APPRAISAL INSTITUTE OF HAWAII

Good Data, Incomplete Conclusions. Why Area Cost Factors just don't seem to work well here





THE PROBLEM

As cost estimators, we consistently see inadequate budgets set by the use of Area Cost Factors applied to National Cost Databases.

USE OF NATIONAL
 CONSTRUCTION COST
 DATABASES WITH AREA COST
 FACTORS FOR HAWAII PRODUCE
 INVALID CONCLUSIONS



MY RESEARCH

My Technical Paper,
"Testing the Reliability
and Validity of Area Cost
Factors in Hawaii"





THE SOURCES



Program Reference

Marshall & Swift® SwiftEstimator®

Residential Estimator Program

2019 Building Construction Costs Book

I looked into how these National sources develop their factors









Home » Construction Economics

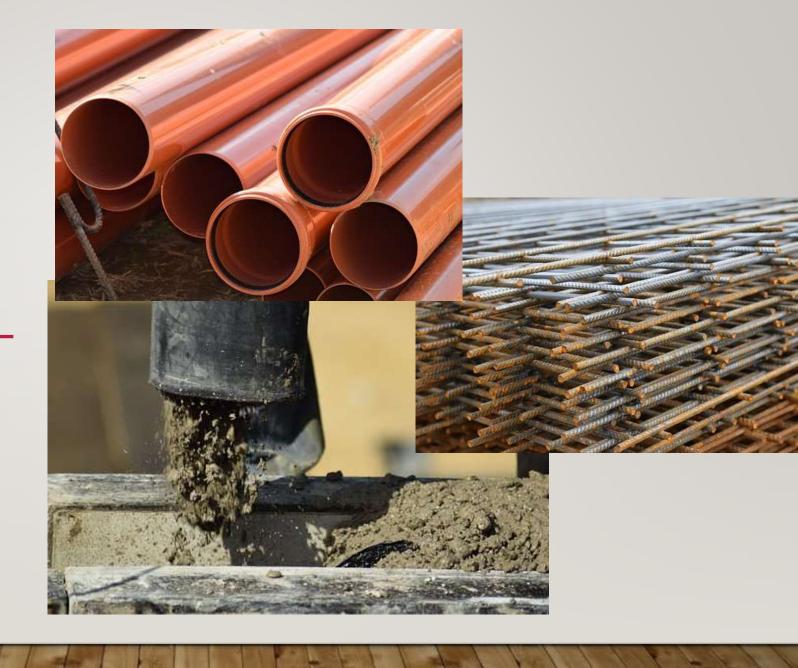
Construction Economics

Construction Economics



ENGINEERING NEWS RECORD – MATERIALS

- 57 Materials
- 20 City Average
- ENR factor is 1.38
- Hawaii is 2.038.





ENGINEERING NEWS RECORD - LABOR

- 22 construction trades
- 20 City Average
- ENR factor is 1.38
- Hawaii wages are 1.210





RSMEANS - MATERIALS

- 65 items R.S. Means Key
 Materials List.
- 30 Cities
- RSMeans Index is 1.250
- Hawaii factor is 2.026





RSMEANS - LABOR

- 18 Construction Trades
- 30 cities
- RSMeans City Cost Index for Labor is 1.197.
- Hawaii factor is 1.254





STUDENT HOUSING – FROM "ARCHITECT'S SQUARE FOOT COST BOOK – 2015"

- Maryland \$93.51/s.f.
- ENR factor is 1.38
- Adjusted to Hawaii = \$129.04/s.f..

STUDENT APARTMENTS





UH HILO STUDENT HOUSING - 2013

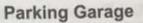
- UH Hilo for \$232.31/s.f.
- \$232.31/\$93.51 =2.48





ENR SQUARE FOOT COST BOOK - 2015

- \$41.47/s.f..
- ENR factor is 1.38
- Adjusted to Hawaii would be \$57.23/s.f..







SCHOFIELD BARRACKS PARKING STRUCTURE - 2017

- Built in 2016-17 for \$29,330,000
- \$134.60/s.f..
- \$134.60/\$41.47 = 3.25.





REPLACEMENT COST ESTIMATES

- We quantify building elements
- Price using Current and Historical Cost Data,

| 1 | CIVIL/ SITEWORK | | | | | | | | | | |
|-------|--|--|--|---|--|--|---|--------------------------------|-------------------------------------|----------------|---------------------------------------|
| | Sitework/ | A PROPERTY AND ADDRESS OF THE PARTY AND ADDRES | | | | | | | | | |
| | Sitework/Utilities | | | | | | 0.48 | AC | | \$720,000.00 | \$345,600 |
| | Landscape | & Hards | scape | | | | 1 | LS | | \$12,000.00 | \$12,000 |
| | | | | | | | | | | | |
| 2 | SUBSTRUCTURE | | | | | | | | | | |
| | Concrete | oundati | ons | | | | 945 | CY | | \$975.00 | \$921,375 |
| | Concrete Slab On Grade | | | | | | 19088 | SF | | \$12.50 | \$238,600 |
| | | | | | | | | | | | |
| 3 | SUPERSTRUCTUR | E | | | | | | | | | |
| | Concrete : | Structura | l Slabs, | Floors | | | 19088 | SF | | \$48.00 | \$916,224 |
| | Concrete : | Structura | I Slab, F | Roof | | | 19088 | SF | | \$42.00 | \$801,696 |
| | Concrete Exterior Walls | | | | | | 35200 | SF | | \$40.50 | \$1,425,600 |
| | Exit Stairs, Complete | | | | | | 1 | FLT | | \$12,500.00 | \$12,500 |
| | | | | | | | | | | | |
| 4 | EXTERIOR ENCLO | SURE | | | | | | | | | |
| - | Roofing, Ir | sulation | & Shee | tmetal | | | 19088 | SF | | \$26.50 | \$505,832 |
| | | | | | | | 2040 | SF | | \$78.00 | \$159,120 |
| | | | | | | | EA | | | \$17,100 | |
| | | | | | | | | | | | \$25,000 |
| | | | | | | | | 27.1 | | , 12,000.00 | \$25,555 |
| 5 | INTERIOR CONST | RUCTION | 67 | | | | | | | | |
| 2 | And the last of th | The state of the s | | | | | 27222 | A | | ***** | 6204.025 |
| + | | | | | | | | | | | |
| ation | 1 | 49,680 | asf | | | \$38.00 | \$1,887,840 | \$38.00 | \$1,887,840 | | |
| | | 72 | fixt | | | \$7,200,00 | \$518,400 | \$7,200.00 | \$518,400 | | |
| | | 49,680 | asf | | | \$10.20 | \$506,736 | \$10.20 | \$506,736 | | |
| | | 49,680 | asf | | | | * | \$58.63 | \$2,912,976 | | |
| | | | | | | | | | | | |
| - | | **** | | | | *** | **** | **** | | | |
| + | | | | | | 1000000 | | | | | |
| # | | | - 0.20 | | | | | | 100 C 100 C 100 C 100 C | | |
| Infra | astructure | 49,680 | ast | | | \$4.20 | \$208,656 | \$4.20 | \$208,656 | | |
| H | | 49,680 | asf | | | | | \$38.20 | \$1,897,776 | | |
| 4 | 4 | Concrete S Concrete S Concrete S Concrete S Exit Stairs, EXTERIOR ENCLO Roofing, Ir Storefront Exterior Se Roll Up Se | Concrete Slab On G SUPERSTRUCTURE Concrete Structura Concrete Structura Concrete Exterior N Exit Stairs, Complet EXTERIOR ENCLOSURE Roofing, Insulation Storefronts, Glass S Exterior Service/Ex Roll Up Service Doc INTERIOR CONSTRUCTION 49,680 49,680 49,680 49,680 49,680 49,680 49,680 49,680 49,680 | Concrete Structural Slabs, Concrete Structural Slabs, Concrete Structural Slab, Concrete Exterior Walls Exit Stairs, Complete EXTERIOR ENCLOSURE Roofing, Insulation & Shee Storefronts, Glass & Glazin Exterior Service/Exit Door Roll Up Service Door INTERIOR CONSTRUCTION INTERIOR CONSTRUCTION 49,680 asf 49,680 asf 49,680 asf 49,680 asf 49,680 asf 49,680 asf | Concrete Slab On Grade SUPERSTRUCTURE Concrete Structural Slabs, Floors Concrete Structural Slab, Roof Concrete Exterior Walls Exit Stairs, Complete 4 EXTERIOR ENCLOSURE Roofing, Insulation & Sheetmetal Storefronts, Glass & Glazing Exterior Service/Exit Doors Roll Up Service Door 5 INTERIOR CONSTRUCTION 49,680 asf | Concrete Slab On Grade SUPERSTRUCTURE Concrete Structural Slabs, Floors Concrete Structural Slab, Roof Concrete Exterior Walls Exit Stairs, Complete EXTERIOR ENCLOSURE Roofing, Insulation & Sheetmetal Storefronts, Glass & Glazing Exterior Service/Exit Doors Roll Up Service Door INTERIOR CONSTRUCTION INTERIOR CONSTRUCTION 49,680 asf 49,680 asf 49,680 asf 49,680 asf 49,680 asf 49,680 asf | Concrete Slab On Grade SUPERSTRUCTURE Concrete Structural Slabs, Floors Concrete Structural Slab, Roof Concrete Exterior Walls Exit Stairs, Complete 4 EXTERIOR ENCLOSURE Roofing, Insulation & Sheetmetal Storefronts, Glass & Glazing Exterior Service/Exit Doors Roll Up Service Door 5 INTERIOR CONSTRUCTION 49,680 asf \$38.00 72 fixt \$7,200.00 49,680 asf \$10.20 49,680 asf \$510.20 19,680 asf \$510.20 19,680 as | Concrete Slab On Grade 19088 | Concrete Slab On Grade 19088 SF | Superstructure | Superstructure 19088 SF \$12.50 |



COMPARISONS

COMPARISON OF OUR REPLACEMENT COST ESTIMATES FOUND A DIFFERENCE OF \$50,000,000!!!

| 2018 Building Values | \$/SF | J. Uno Replacement Cost | J. Uno \$/SF |
|----------------------------|----------|-------------------------------|--------------|
| \$3,375,906 | \$168.80 | \$9,783,000 | \$489.15 |
| \$12,991,953 | \$166.78 | \$29,058,000 | \$373.02 |
| \$5,996,287 | \$166.56 | \$10,914,000 | \$303.17 |
| \$6,995,667 | \$166.56 | \$10,701,000 | \$254.79 |
| \$8,312,191 | \$159.85 | \$27,162,000 | \$522.35 |
| \$37,672,004 | \$165.30 | \$87,618,000 | \$384.46 |



CONCLUSIONS

Q&A

- While National Databases and their Location Adjustment Factors are <u>Reliable</u> (producing consistent results), they are not necessarily <u>Valid</u>.
- This is important because, along with *Income*and *Sales*, *Cost* is the third leg of the
 appraisal methodology.
- Use of Replacement Cost Estimates may provide more accurate and valid cost data.